



# BROKERS & DISTRIBUTORS

## ARIZONA

Action Wine  
Ryan Shephard, Owner  
480-661-3900  
[ryan@actionwine.com](mailto:ryan@actionwine.com)  
[Action Wine + Spirits](#)

## CALIFORNIA: BAY AREA & SACRAMENTO

EAST BAY, MARIN, NAPA, SACRAMENTO, SAN FRANCISCO, SONOMA  
Laird Family Estate  
Carrie Tides, Director of California Sales – Winery Direct  
707-319-1397  
[carrie@lairdfamilyestate.com](mailto:carrie@lairdfamilyestate.com)  
<https://lairdfamilyestate.com>

## CALIFORNIA: CENTRAL & SOUTH BAY

BIG SURE, CARMEL, MONTEREY, PENINSULA, SAN JOSE, SILICON VALLEY, SOUTH SAN FRANCISCO  
Rising Star Wine Group  
Peter Heirs  
831-224-3135  
[office@risingstarwine.com](mailto:office@risingstarwine.com)  
<https://risingstarwine.com>

## CALIFORNIA: SOUTHERN

KERN, LOS ANGELES, RIVERSIDE, SAN BERNADINO, SANTA BARBARA  
Specialty Cellars  
Bob Castellani  
562-630-6630  
[bobc@specialtycellars.com](mailto:bobc@specialtycellars.com)  
<https://specialtycellars.com>

## CALIFORNIA: SOUTHERN

ORANGE COUNTY, PALM DESERT, PALM SPRINGS, SAN DIEGO

R&R Wine Marketing

Rob Rubin

619-221-8024

[rob@rrmarketing.com](mailto:rob@rrmarketing.com)

<https://rrwinemarketing.com>

## IDAHO

Moon River Distributing

Trisha Elrod, Owner

208-371-3239

[trisha@moonriverwines.com](mailto:trisha@moonriverwines.com)

## MARYLAND, VIRGINIA, WASHINGTON D.C.

Kysela Pere et Fils LTD

540-722-9228

[Fran.k@kysela.com](mailto:Fran.k@kysela.com)

[www.kysela.com](http://www.kysela.com)

## MICHIGAN

Cana Distributors

Alan Lucia

248-669-9463

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<https://www.canadistributors.com/>

## MISSISSIPPI

Steve Tonore and Associates

601-954-6007

[stetonore@aol.com](mailto:stetonore@aol.com)

## MISSOURI & KANSAS

Renegade Libations

Garrick Mallery, Director of Sales

913-333-1069

[Garrick@renegadelibations.com](mailto:Garrick@renegadelibations.com)

<http://renegadelibations.com/>

## NEVADA

Encore Beverage

Mark & Deb Baldwin

775-747-1759

[deb@encorebeverage.com](mailto:deb@encorebeverage.com)

<http://encorebeverage.com/>

## OHIO

Traderman Distributors

Luke Taylor

330-962-4704

[lukejaylor@live.com](mailto:lukejaylor@live.com)

<http://www.tradermanwines.com/>

## TEXAS

Favorite Brands

Denise Elrich

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<https://favoritebrands.org/>